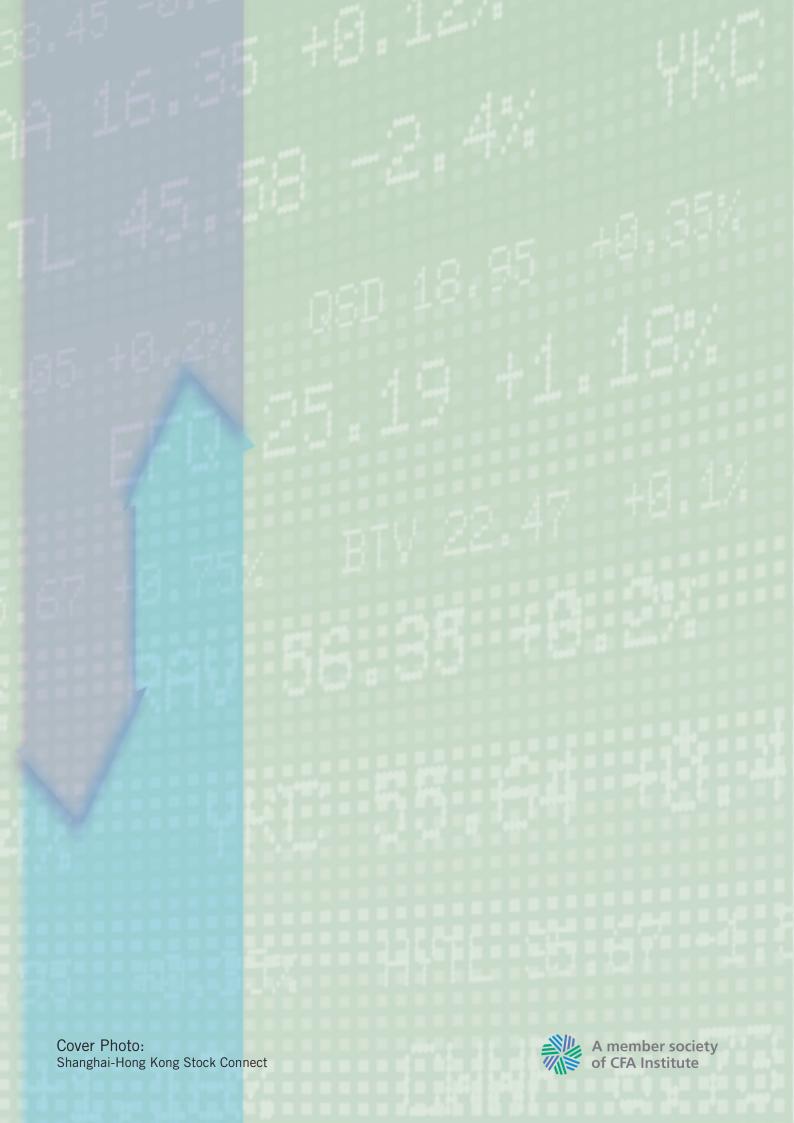


**ANNUAL REPORT 2014** 



## REPORT OF THE PRESIDENT



Dear Members,

It is my pleasure to deliver the Society's progress report the second year of my office. Generally, fiscal 2014 saw a marked improvement over previous years. It was the second year that the Board executed its strategic plan aiming to bring the Society to the next level. Both our volunteers and staff members worked diligently and creatively, providing firstrate services to our members and the community across the board. With that, the Society took part in the Society Excellence Award Programme administered by the CFA Institute. After the fiscal yearend, we learnt that HKSFA was being named the Most Outstanding Society: Over 1000 members. This timely recognition provides us with fresh impetus for the execution of our strategic plan in the year to come.

Our focus in 2014 was on improving the asset management industry in Hong Kong with the launch of a series of related activities. This represents a shift from our previous on career development services. A better than expected job market allowed us to redirect our resources. Hong Kong's financial industry did not feel the negative impact from the Fed's tapering policy we had anticipated. Indeed, the industry received a boost from the government's effort to develop Hong Kong into an international finance centre.

We stepped up public awareness, promotion of Global Investment Performance Standards (GIPS), advocacy and member participation efforts during the year. Our continuing education (CE) and member benefits programmes also got an upgrade.

Our members voted to adopt Co-Opted Directors and create an Associate Member category at the Annual General Meeting in January. These are significant measures taken to ensure our future development.

#### **Review of Operations**

HKSFA membership was 5,778 as of 30 June 2014. This was up 202 year-on-year – remarkable given the maturity of our Society. Membership renewal rates were stable at 91% in 2014. However we like to point out that our period of rapid growth may be ending. The number of CFA candidates saw a slight decline with 8,782 candidates enrolled in the three examination levels in FY2014.

Our volunteers became more active in 2014. They continued to support the CFA Institute Research Challenge as mentors and judges, and in our advocacy and public awareness activities. Many of our volunteers contributed to the radio programme-cum-newspaper campaign via Metro Finance Digital and Hong Kong Economic Journal. The special project's brand promotion impact would not be as successful without their participation.

The Society saw a jump in both CPT offerings and attendance in 2014. The efforts of our GIPS and CE committees resulted in broadening of the subjects offered in seminars and workshops. These attracted increased attendance from both members and non-members at our CE activities.

Reduced demand saw the number of the career development events scaled back from twelve to seven in 2014.

Growing demand from the asset management industry saw **GIPS** continue our standard promotional efforts in 2014. Two of our GIPS Committee members were successfully elected to serve as regional representatives under the new GIPS governance structure. This milestone marks a heightening of HKSFA's influence in shaping of global GIPS policy and will help us better serve the asset management industry.

Our Member Services Committee managed to increase the number of

educational events and conferences that offered significant discounts to our members. The Society successfully staged the CFA Charter Award Ceremony and Annual Forecast Dinner as separate events for the first time. Both were well received and fully subscribed.

The HKSFA maintained its community service commitment in 2014. We continued to co-host the annual Investor Education Seminar with Investor Education Centre, a subsidiary of the Securities and Futures Commission. Our Advocacy and Public Awareness Committee successfully launched the radio programme-cum-newspaper campaign promoting the CFA designation as well as providing advice on developing Hong Kong's asset management industry. In addition, the Society hosted the Hong Kong Local Final of CFA Institute Research Challenge. It also contributed a panel judge in the Hong Kong Management Association's "Best Annual Reports Awards" competition and sent teams to the Hong Kong Oxfam Trailwalker charity event.

The Society's finances remained sound and healthy in 2014. We managed to post a surplus of HK\$377,452 in FY2014 despite increased occupancy costs. Cost pressures saw the Board resolve to raise our membership dues from US\$80 to US\$100 for FY2015, the first such rise in 14 years. Despite the hike, our dues remain one of the lowest for a leading professional body. The Board will continue

to exercise care and diligence in managing our finances wisely.

#### **Looking Ahead**

The Board is committed to building the HKSFA into one of Hong Kong's leading investment professional bodies. Key to this is our aim of strengthening the Society as a platform for industry practitioners to exchange ideas and services. We also intend to extend the Society's network overseas, adding a new dimension to our members.

We inaugurated the HKSFA's Best Research Report Competition (BRRC) in 2014. The effort drew on the support of our board members, industry practitioners and member volunteers. The objective is to recognise excellence in sell-side research, which is fundamental to the investment process. The HKSFA will continue to launch such industry supportive initiatives in future.

Office staff will continue to support our educational events and extend our outreach to other trade and professional associations. Our newly increased manpower should allow us to improve HKSFA's service offering to our members and the community.

#### **Appreciation**

I would like to thank my fellow board members, society volunteers, guest speakers and our dedicated office staff for their contributions during the year. Special thank goes out to Mr. Alvin Ho, CFA, who retired from the Board after 14 years' of volunteer service with the Society, and to our outgoing CEO, Ms. Cheri Wong, CFA.

Additionally, I would take this opportunity to welcome Mr. Joseph Chan, CFA, Mr. Franki Chung, CFA, Ms. Jenny Lor, CIPM and Mr. Claudius Tsang, CFA, in joining the Board; and to Ms. Louisa Wong, CFA, in taking up the role of Managing Director.

Frederick Tsang, CFA President



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# **VISION**

To be a leading investment professional body in Hong Kong.

# MISSION STATEMENT

- \* To raise the standard of practice and uphold the ethical standard of the Hong Kong financial services industry;
- \* To promote the contribution of The Hong Kong Society of Financial Analysts and the CFA® designation to the local financial community; and
- \* To provide a forum for our members, the CFA Institute, other investment industry practitioners and regulators.

## 2013/14 EVENT HIGHLIGHTS



#### **HKSFA ANNUAL FORECAST DINNER 2013**

Our signature event was held at Hong Kong Football Club on 28 November 2013. There we were honoured to welcome Mr. George Long, CFA, Founder, Chairman and Chief Investment Officer of LIM Advisors Limited (and the HKSFA's founding President) as our keynote speaker. His speech was followed by a lively panel discussion on the region's economy and financial markets. Mr. Jake van der Kamp, well-known market commentator and financial columnist of the South China Morning Post, was the session's engaging panel moderator. Our distinguished panel included Dr. Jim Walker, Founder and Managing Director of Asianomics Limited, Dr. Jun Ma, Managing Director, Chief Economist for Greater China and Head of China/Hong Kong Strategy of Deutsche Bank and Mr. Markus Rösgen, Managing Director and Head of Regional Equity Strategy of Citi Research.

Panelists and audience members

made 1-year forecasts for the Hong Kong gold spot price, WTI (West Texas Intermediate) Cushing Crude Oil spot price, the exchange rate of CNY to USD, the Tracker Fund of Hong Kong (2800HK) closing price and what China's consumption would account for the percentage of GDP growth in the first 9 months of 2014. All forecasts were to make as of 30 September 2014. We take this opportunity to express heartfelt appreciation to our renowned speakers and panelists who made the Annual Forecast Dinner another success in 2013. We hope it continues to be an HKSFA signature annual event.

## SERVICE TO MEMBERS AND CANDIDATES



#### **CONTINUING EDUCATION**

HKSFA hosted 1,924 attendees at 41 continuing education (CE) events in FY2014. The number of events held rose 24% year-on-year and included 21 luncheons, 8 seminars and 12 workshops for a total 99.5 CPT hours. We believe the CE programme's continued popularity is the result of ongoing efforts to increase the number of events and keep the program relevant.

Events offered in 2014 covered a wider range of subjects. We added current themes to popular topics from previous years. China-related talks remained in demand. We ran talks on China's bond markets, the Shanghai Free Trade Zone and China Outbound Investments, to name a few. GIPS Standards-related talks were particularly well received. We held 4 seminars which attracted a total of 269 participants. We also continue to offer talks on a wide range of quantitative topics including Monte-Carlo Approach, Advanced Financial Modellings, industry specific financial modelling as well as Fixed Income Portfolio Management. The HKSFA's 3rd

Annual Hedge Fund Forum again included popular breakfast and networking breaks.

The HKSFA aims to provide members high quality events to continue their education and a forum for participants to learn, interact and network. We will continue to organise CE events in different formats across a wide range of subjects. The Board would like to take this opportunity to thank all the CE Committee members for their help throughout the year and look forward to another year offering members high quality and engaging continuing education opportunities.

| Date                            | Seminar Topic  | Speaker /Panelist  | CPT/CE<br>Credit Hours |
|---------------------------------|--|--|------------------------|
| Year 2013                       |  |  |                        |
| 6 Jul (Sat)<br><i>Workshop</i>  | Securities Research Training   | Mr. Jeremy Bolland   | 2.5                    |
| 25 Jul (Thu)<br>Seminar         | GIPS Guidance to Difficult Areas<br>Commonly Encountered & Application<br>of GIPS with Alternative Investments             | Mr. Mabs Miah<br>Ernst and Young   | 1.5                    |
| 26 Jul (Fri)<br>Seminar         | [RERUN] GIPS Guidance to Difficult Areas<br>Commonly Encountered & Application of<br>GIPS with Alternative Investments     | Mr. Mabs Miah<br>Ernst and Young   | 1.5                    |
| 5 Aug (Mon)<br><i>Luncheon</i>  | Outlook for World Economy and Major<br>Financial Markets   | <b>Dr. Michael Ivanovitch</b> MSI Global, Inc                                  | 1                      |
| 20 Aug (Tue)<br><i>Luncheon</i> | Mitigating Bribery and Corruption Risks in<br>Emerging Markets   | Mr. Ben Wootliff<br>Corporate Risks  | 1                      |
| 22 Aug (Thu)<br>Seminar         | Monte-Carlo Approach to Exploration<br>Portfolio Valuation, Valuing Exploration<br>Rights of Oil & Gas or Mining Companies | <b>Mr. Justin Anderson.</b><br>Salman Partners Inc                             | 1.5                    |
| 18 Sep (Wed)<br>Luncheon        | A Dynamic Future for Portfolio Management  | Mr. Rodney N. Sullivan, CFA<br>CFA Institute                                   | 1                      |
| 27 Sep (Fri)<br>Luncheon        | China Bond Market Roadmap:<br>Towards Deeper, More Liquid and Open<br>Markets  | Mr. Mark Austen<br>Asia Securities Industry &<br>Financial Markets Association | 1                      |
| 9 Oct (Wed)<br>Workshop         | Advanced Financial Analysis Series:<br>Advanced Financial Modelling – Core Model   | <b>Mr. Hamilton Lin, CFA</b> Wall St. Training                                 | 6.5                    |
| 10 Oct (Thu)<br>Workshop        | Advanced Financial Analysis Series:<br>Corporate Valuation Methodologies:<br>Fundamental & Relative Valuation Approaches   | <b>Mr. Hamilton Lin, CFA</b> Wall St. Training                                 | 6.5                    |
| 11 Oct (Fri)<br>Workshop        | Advanced Financial Analysis Series:<br>Advanced Excel for Data Analysis  | Mr. Hamilton Lin, CFA<br>Wall St. Training                                     | 6.5                    |
| 31 Oct (Thu)<br>Luncheon        | Mining   | Mr. Ghee Peh<br>UBS Securities Asia  | 1                      |
| 3 Dec (Tue)<br>Luncheon         | Securities Research Approvals  | Mr. Jeremy Bolland   | 1                      |
| 5 Dec (Thu)<br>Luncheon         | Muddier Waters?<br>An Analysis of Short Sellers  | Mr. Stuart Witchell<br>FTI Consulting  | 1                      |
| 9 Dec (Mon)<br>Luncheon         | China Outbound Investments  – Getting the Deal Done  | Mr. Simon Poh<br>Linklaters  | 1                      |

| Date   | Seminar Topic   | Speaker /Panelist  | CPT/CE<br>Credit Hours |
|--|---|--|------------------------|
| 10 Dec (Tue) Luncheon – co-hosted with CFA Institute | Importance of Ethics in the Future of Hong Kong's Asset Management Industry | Mr. Paul Smith, CFA CFA Institute  Moderator: Mr. Alexander Flatscher, CFA CFA Institute  Panelists: Mr. Christopher Darling Lloyd George Management Mr. Nathan Lin, CFA GF International Investment Managemer Ms. Deborah Bannon Mercer Investments (HK) Ltd Mr. Vincent Chow Power Assets Holdings Ltd Mr. Jonathan Boersma, CFA CFA Institute | 1.5                    |
|  |   | Lloyd George Management Mr. Nathan Lin, CFA GF International Investment Management Ms. Deborah Bannon Mercer Investments (HK) Ltd Mr. Vincent Chow Power Assets Holdings Ltd   | nt                     |

| Date                            | Seminar Topic   | Speaker /Panelist  | CPT/CE<br>Credit Hours |
|---------------------------------|---|--|------------------------|
| Year 2014                       |   |  |                        |
| 13 Jan (Mon)<br>Luncheon        | Latest Trends in the ETF Industry and Investing via ETFs  | <b>Mr. Jackie Choy, CFA</b><br>Morningstar Asia  | 1                      |
| 23 Jan (Thu)<br><i>Luncheon</i> | Forensic Accounting   | Ms. Antoinette Lau<br>PricewaterhouseCoopers   | 1                      |
| 20 Feb (Thu)<br>Luncheon        | Media-Based Merger Arbitrage  | <b>Prof. Matthias Buehlmaier</b> The University of Hong Kong   | 1                      |
| 27 Feb (Thu)<br>Luncheon        | IPOs, Fraud and Due Diligence in Asia plus<br>What's Really Going on in Macau or<br>What They Won't Teach You at the<br>Harvard Business School | Mr. Steve Vickers<br>Steve Vickers & Associates Ltd  | 1                      |
| 28 Feb (Fri)<br>Luncheon        | Asset Liability Management for Private Clients  | <b>Dr. Stephen Horan, CFA</b> CFA Institute  | 1                      |
| 7 Mar (Fri)<br>Seminar          | Global Investment Performance Standards (GIPS) Workshop Series – A Closer Look at Private Equity and Real Estate under GIPS                     | Ms. Alicia A. Hyde, CIPM<br>ACA Performance Services   | 1.5                    |
| 10 Mar (Mon)<br>Seminar         | [RERUN] Global Investment Performance<br>Standards (GIPS) Workshop Series<br>– A Closer Look at Private Equity and<br>Real Estate under GIPS    | Ms. Alicia A. Hyde, CIPM<br>ACA Performance Services   | 1.5                    |
| 10 Mar (Mon)<br>Workshop        | Advanced Financial Analysis Series:<br>Advanced Financial Modelling – Core Model  | <b>Mr. Hamilton Lin, CFA</b> Wall St. Training   | 6.5                    |
| 11 Mar (Tue)<br>Workshop        | Advanced Financial Analysis Series:<br>M&A Deal Structuring & Merger Modelling<br>Techniques  | <b>Mr. Hamilton Lin, CFA</b> Wall St. Training   | 6.5                    |
| 12 Mar (Wed)<br>Workshop        | Advanced Financial Analysis Series:<br>Integrated Oil & Gas Industry:<br>Financial Modelling  | <b>Mr. Hamilton Lin, CFA</b> Wall St. Training   | 6.5                    |
| 18 Mar (Tue)<br>Luncheon        | Trends, Opportunities and Risks Currently Inherent in the Asia Pacific Loan Markets   | <b>Mr. Atul Sodhi</b><br>Credit Agricole   | 1                      |
| 29 Mar (Sat)<br>Seminar         | Private Wealth Seminar  | Ms. Angel Wu ABN Amro Bank Mr. Rocky Cheung DBS Bank (Hong Kong) Ltd Mr. Trevor Mak Bank Julius Baer | 2.5                    |
| 10 Apr (Thu)<br>Luncheon        | Behaving Correctly; Controlling those inner urges   | Mr. Richard Harris<br>Port Shelter Investment Management   | 1                      |
| 29 Apr (Tue)<br>Luncheon        | Shanghai Free Trade Zone  | Mr. Nicholas Kwan<br>Hong Kong Trade Development Council   | 1                      |

| Date                            | Seminar Topic   | Speaker /Panelist  | CPT/CE<br>Credit Hours |
|---------------------------------|---|--|------------------------|
| 9 May (Fri)<br>Luncheon         | The Fed Taper: 7 Ways to Position Your Fixed Income Portfolio for Higher Interest Rates   | Mr. Anand Batepati<br>Mr. Tariq Dennison<br>Global Financial Markets Training  | 1                      |
| 17 May (Sat)<br>Seminar         | HKSFA 3 <sup>rd</sup> Annual Hedge Fund Forum   | Mr. Richard Harris Port Shelter Investment Managemer Mr. Shinya Deguchi, CFA The Importance of Being Diligent Mr. Peter Douglas, CAIA Chartered Alternative Investment Analyst Association | 2.5<br>nt              |
| 21 May (Wed)<br>Luncheon        | The Value of Value Investing  | <b>Dr. Stephen Horan, CFA, CIPM</b> CFA Institute  | 1                      |
| 23 May (Fri)<br>Luncheon        | Essential Insights on Commodities Today:<br>Trends and Opportunities  | Ms. Jodie Gunzberg, CFA<br>S&P Dow Jones Indices   | 1                      |
| 30 May (Fri)<br>Luncheon        | Think You Understand Accounting Fraud in Asia?  | <b>Mr. Tan Chin Hwee</b><br>Apollo Global Management, Asia   | 1                      |
| 5 Jun (Thu)<br>Seminar          | What You Need to Know for Starting a Fund<br>Management Business and Overview of the<br>Proposed New Open-ended Fund Company<br>Structure | Mr. Rocky Ka Ho Mui Clifford Chance Mr. Henri Arslanian UBS Prime Services Mr. David KH Kan PricewaterhouseCoopers Ltd   | 1.5                    |
| 18 Jun (Wed)<br><i>Workshop</i> | Securities Research Best Practice Workshop<br>Series - Digging Deep & Use of Language   | Mr. Jeremy Bolland   | 1                      |
| 18 Jun (Wed)<br><i>Workshop</i> | Securities Research Best Practice Workshop<br>Series – The Risks that Analysts Face   | Mr. Jeremy Bolland   | 2                      |
| 24 Jun (Tue)<br>Workshop        | Fixed Income Portfolio Management - Fundamentals of Bonds, Yield Curves, and Interest Rate Risk   | Mr. Anand Batepati<br>Mr. Tariq Dennison<br>Global Financial Markets Training  | 6.5                    |
| 25 Jun (Wed)<br>Workshop        | Fixed Income Portfolio Management - Fixed Income Portfolio Construction and Rebalancing   | Mr. Anand Batepati<br>Mr. Tariq Dennison<br>Global Financial Markets Training  | 6.5                    |
| 26 Jun (Thu)<br><i>Workshop</i> | Fixed Income Portfolio Management - Credit Risk, Options, Yield Enhancement and other Advanced Topics                                     | Mr. Anand Batepati<br>Mr. Tariq Dennison<br>Global Financial Markets Training  | 6.5                    |



#### **MEMBER SERVICES**

FY2014 was a busy year for HKSFA Member Services; we have explored a number of brand-new options to bring about more diverse experience to our members, attracting 342 participants. Other than common lifestyle and networking themes, we have brought in environmental protection element to our events which was very well received. We will continue to explore interesting initiatives in the coming year; hoping to help our members strike a work-life balance. We are pleased to account for major activities held during the financial year as follows:

#### **Happy Hour Gathering & Welcome Reception for New Members**

Happy Hour Gatherings are held at the HKSFA office on the second Thursday of each month. The event remains popular after many years on the HKSFA calendar. We supplement these with new member welcome reception on 1 August 2013 and themed happy hours from time to time. These informal and friendly gatherings give members a chance to meet old friends and make new connections within the Society. What's more, free drinks and snacks are served after a hard day's work!

#### No more Eczema – TCM can solve it!

We were privileged to have invited Dr. Ken Sin, registered Chinese Medicine Practitioner to conduct a session on eczema on 10 October 2013. Dr. Sin explored the cure for this increasingly common disease with our members using Traditional Chinese Medicine (TCM). This approach aims at using natural methods to balance the internal forces to treat this disease. He also pointed out that diet and lifestyle also play an important role in our health.

#### The CIPM Designation: Beyond Performance and Risk Measurement

We had invited Mr. Rahul Keshap, Head, Programme Management of the CFA Institute for an overview of the various CFA Institute programmes (CFA, CIPM, and Claritas). This initiative followed numerous information inquiries received at the Society coupled with recent developments of these programmes on 17 October 2013.

#### **Burgundy Wine Appreciation**

Mr. Romain Comte, the son of a Puligny-Montrache (France) - based vineyard owner and winemaker hosted an HKSFA members-only wine tasting session on 12 December 2013.

Apart from enjoying specially selected wines, Mr. Comte shared knowledge and tasting techniques of the Burgundy region.





# How the Mere Knowledge of Golf Can Bring You Business Opportunities?

What is the secret of blending in a specific circle? A common interest or hobby might be the key. Golf is definitely one of the most popular pursuits amongst senior executives. On 13 February 2014, Mr. Raymond Tse, Certified Golf Teaching Professional, held a seminar for our members where he shared key golf conversational knowledge thus joining these circles with ease.

#### **Time Management and Productivity for Investment Professionals**

On 7 March 2014, HKSFA hosted a themed happy hour gathering featuring Dr. Robert C. Pozen. He is a senior lecturer at Harvard Business School and formerly President of Fidelity Investments. Dr. Pozen gave a unique and insightful presentation on maximising personal productivity where he shared his secrets to workplace productivity and performance. He gave specific tips on how to better organise our daily schedule, run more efficient meetings, read with more comprehension and manage workplace interpersonal relationships.

#### Back Pain? Is it all about your spine?

It is common for people nowadays to suffer from back pain as a result of time spent on watching TV, playing games on smartphone and computer. On 10 April 2014, HKSFA hosted a themed happy hour gathering featuring Dr. Albert Ho, the founder of Hong Kong Chiropractic Wellness Centre and certified by the National Board of Chiropractic Examiners (USA). Dr. Ho presented to our members with important messages on maintaining a healthy spine as well as measures to prevent and relieve back problems.

#### **US Fed Taper – Perspectives for Positioning Your Bond Portfolio**

Fed Taper, the reduction of long dated bond purchases by the US Federal Reserve finally came into effect in late 2013. On 24 April 2014, HKSFA was privileged to invite Mr. Anand Batepati and Mr. Tariq Dennison, partners at Global Financial Markets Training to answer questions on current bond market conditions and the future yield curve scenarios.

#### **Evolving Risks for Securities Analysts**

Independent securities research consultant and author of "Writing Securities Research - A Best Practice Guide" spoke to HKSFA members on 8 May 2014. There he shared his insights on recent developments to illustrate risks for securities analysts in today's volatile markets.

#### **Summer Boat Trip & Squid Fishing**

Held on 13 July 2013, the trip was fully booked well in advance again this year. The relaxing event attracted 25 members and guests. All had a great day out with refreshing sea breeze; enjoying food and water sports.

#### Hysan Urban Farm Fun Day

Green living is a growing trend for the city dwellers. We arranged for our members and their guests a green weekend by organising a guided visit to the sky garden of Hysan Place on 20 July 2013. Participants were taught with basic cultivation and seeding skills by professional farmers. The first session was well-received and a re-run was done on 28 September 2013.

#### **HKSFA Saturday Cooking Class**

The HKSFA held a unique cooking class on 3 August 2013. Participants had a chance to learn to cook two Italian main dishes, but also got to enjoy their dishes pairing with complimentary draught red and white Italian wines. Participants enjoyed an afternoon in the ambience of delicacy with cooking fun.



#### **HKSFA Chocolate Making Class**

This fun-filled chocolate workshop was organised for our members to learn techniques for making three types of chocolates: Truffle chocolate, Liqueur chocolate and Hazelnut chocolate. Held on 10 February 2014, every participant had emerged with a box of hand-made chocolates to surprise family or friends on Valentine's Day.



#### **HKSFA Coffee Seminar**

The HKSFA organised a fun session for members to learn about the world's coffees on 7 September 2013. Every participant got to create and enjoy a unique latte.

#### **Christmas Party**

The HKSFA held the annual event on 13 December 2013 to celebrate this festive season. More than 30 members and guests got the opportunity to network while having fun with games and fine food.

### Member Services Functions (July 13 – July 14)

| Social Events |                                       |
|---------------|---------------------------------------|
| Date          | Programme Topic                       |
| 13 Jul 13     | Summer Boat Trip & Squid Fishing 2013 |
| 20 Jul 13     | Hysan Urban Farm Fun Day              |
| 3 Aug 13      | Saturday Cooking Class                |
| 7 Sep 13      | Coffee Seminar                        |
| 28 Sep 13     | Hysan Urban Farm Fun Day [RERUN]      |
| 15-17 Nov 13  | Oxfam Trailwalker                     |
| 13 Dec 13     | Christmas Party 2013                  |
| 10 Feb 14     | Chocolate Making Class                |

# Happy Hour Gatherings

| Date      | Theme  |
|-----------|--|
| 11 Jul 13 | Monthly Happy Hour Gathering   |
| 1 Aug 13  | Welcome Reception for New Members  |
| 8 Aug 13  | Monthly Happy Hour Gathering   |
| 12 Sep 13 | Monthly Happy Hour Gathering   |
| 10 Oct 13 | Themed Happy Hour Gathering - No more Eczema– TCM can solve it!                                    |
| 17 Oct 13 | Themed Happy Hour Gathering - The CIPM Designation: Beyond Performance and Risk Measurement        |
| 14 Nov 13 | Monthly Happy Hour Gathering   |
| 12 Dec 13 | Themed Happy Hour Gathering - Burgundy Wine Appreciation   |
| 9 Jan 14  | Monthly Happy Hour Gathering   |
| 13 Feb 14 | Themed Happy Hour Gathering - How the Mere Knowledge of Golf Can Bring You Business Opportunities? |
| 7 Mar 14  | Themed Happy Hour Gathering - Time Management and Productivity for Investment Professionals        |
| 13 Mar 14 | Monthly Happy Hour Gathering   |
| 10 Apr 14 | Themed Happy Hour Gathering - Back pain? Is it all about your spine?                               |
| 24 Apr 14 | Themed Happy Hour Gathering - US Fed Taper - Perspectives for Positioning Your Bond Portfolio      |
| 8 May 14  | Themed Happy Hour Gathering - Evolving Risks for Securities Analysts                               |
| 12 Jun 14 | Monthly Happy Hour Gathering   |



#### **CAREER DEVELOPMENT**

The Committee held seven events, attracting 133 participants, in FY2014. Topics included: mainland Chinese financial institution, post-finance career paths, and career opportunities in alternative investment.

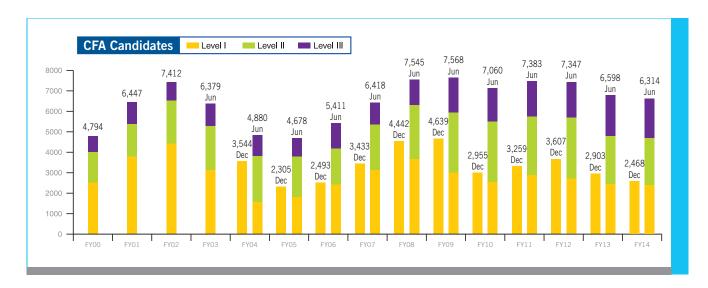
These events drew over a hundred participants and gave our members access to high calibre speakers in corporate management, investment banking, asset management, private equity and human resources.

A summary of event topics is as follows:

- How to effectively negotiate with Mainland corporations. Key concepts discussed: a step-by-step approach, tips to analyse and deal with tough negotiators, and how to ease out of unpleasant situations and reach satisfactory deals.
- Industry's best practices to achieve an organisation's appropriate growth targets in direct investment and/or M&A situations.
- Talent recruitment and management in the current financial and economic environment. Specific reference made on how Hong Kong talents can manage their way through business cycles.
- Hong Kong's asset management industry and insight of mainland Chinese institutional hiring trends.
- Recent developments on the 'sell-side': challenges, and personality requirements.

The Board extends its heartfelt appreciation to the 2 directors and 12 committee members of the Career Development Committee. Without their support and enthusiasm, these events would not have been made possible. We also would like to thank all speakers who contributed their time, experience and knowledge to these events.

| <b>Career Develo</b> | ppment Gatherings (July 13 - June 14)                           |  |
|----------------------|---|--|
| <b>Year 2013</b>     | Programme Topic   | Speaker  |
| 16 Jul (Tue)         | Post-finance Career Paths - Part II                             | Mr. Raymond Tong<br>China Resources Enterprise, Limited                                    |
| 30 Aug (Fri)         | How to effectively negotiate with Mainland corporations         | Mr. William Chan<br>Scotwork East Asia   |
| 17 Sep (Tue)         | Opportunities on the "Sell-Side"                                | Mr. David Friedland Interactive Brokers LLC Mr. Mark Militello The Bank of New York Mellon |
| 8 Oct (Tue)          | Asset Management Industry of Hong Kong a Perspective from China | Dr. Yim Fung (閻峰) Ph.D JP<br>Guotai Junan International Holdings Limited                   |
| Year 2014            | Programme Topic   | Speaker  |
| 20 Jan (Mon)         | 2014: Job Opportunities Perspective from Human Resources        | Ms. Alice Au<br>Spencer Stuart   |
| 31 May (Sat)         | Direct Investment and M&A Process and Experience Sharing        | Mr. Terry Wong<br>MTR Corporation Limited  |
| 28 Jun (Sat)         | Negotiation Workshop<br>Dealing with Tough Negotiators          | Mr. William Chan<br>Scotwork East Asia   |



#### **CANDIDATE EDUCATION**

Registration for the FY2014 CFA examinations in Hong Kong dropped by 7.6% year-on-year. Total registration was 8,782 (2,468 and 6,314 in December 2013 and June 2014 sessions respectively).

The HKSFA remains committed to helping candidates to succeed in their pursuit of the CFA designation. In terms of financial assistance, we have participated in the Access Scholarship programme since its launch by CFA Institute in 2013. This initiative aims at providing needs-based scholarships to applicants otherwise unable to afford the CFA programme's full price. In 2014, 81 scholarships were awarded to Hong Kong candidates and 1 to a Macau candidate.

We see continued demand for study groups. These serve as an excellent forum for discussing CFA study materials and lending expertise and moral support. In FY2014, HKSFA organised 49 groups for 246 candidates during the fiscal year. 9 study groups were formed for 42 candidates taking the December 2013 examination and 40 groups for 204 candidates taking the June 2014 examination. The study groups aim at helping the candidates to better structure their study time and remain motivated.

In January 2014, Elan Guides was acquired by John Wiley & Sons, Inc. which will further develop the study materials for CFA candidates. We hope all these resources and services could offer effective help to the candidates in their preparation of the CFA examinations.



# ANNUAL CFA® CHARTER AWARD CEREMONY 2013

The Society welcomes new charterholders and successful CFA Level III candidates each year to celebrate their career milestone. This year's event was held at Hong Kong Football Club on 25 October 2013. 183 guests attended, of which 108 were presented with CFA Charters or Letters of Achievement by the officiating guest, Mr. Charles Yang, CFA, Chair of the Board of Governors of CFA Institute.

We were honoured to have Mr. Mark Steward, Executive Director, Enforcement Division of Securities and Futures Commission as the event's keynote speaker for sharing his perspective on the importance of ethics in the finance industry.



# SERVICE TO THE COMMUNITY



#### **ADVOCACY**

The Advocacy Committee stepped up its efforts in FY2014 following the recruitment of 19 members a year earlier.

Presenting its position on the Securities and Futures (Amendment) Bill to the Bill Committee was the highlight of the Committee's year. Topics of other position papers included:

- Regulation of Alternative Liquidity Pools;
- An Effective Resolution Regime for Financial Institutions in Hong Kong;
- Amendments to the Code on Real Estate Investment Trusts (REITs);
- Detailed Proposal of an Enhanced Competency Framework for Private Wealth Management Practitioners in Hong Kong;
- Proposed Amendments to the Professional Investor Regime and the Client Agreement Requirements.

The Committee continued in its role as an active responder to comment requests from:

- Securities and Futures Commission (SFC)
- Hong Kong Monetary Authority (HKMA)
- Hong Kong Exchanges and Clearing Ltd (HKEx)
- Financial Services and the Treasury Bureau (FSTB)
- Insurance Authority (IA)
- Private Wealth Management Association (PWMA)

The Advocacy Committee sought to reach stakeholders through a variety of media channels in FY2014. It launched a 10-episode radio programme on the Hong Kong asset management industry on the radio station Metro Finance Digital. Content was re-published in the Hong Kong Economic Journal – Hong Kong's leading Chinese language financial newspaper.

The initiative saw high calibre speakers share their views on promoting Hong Kong as an asset management centre. Topics included:

- Putting investors first;
- Analysis of Hong Kong's dominance as an asset management centre;
- Pairing of professional talents to create asset management opportunities;
- Hong Kong's advantageous positioning to seize mutual recognition opportunities;
- Mainland's financial sector reforms drawing international funds to Hong Kong;

- Growing importance of fund performance evaluation and analysis;
- Renminbi's globalisation as a milestone for Hong Kong's fund management industry:
- Unleashing private equity funds' development potential, and
- How locally launched funds fuel a need for a greater range of talents.

The HKSFA participated in a number of other financial industry policy setting events during FY2014.

A key highlight was our President joining the ACCA's (Association of Chartered Certified Accountants) Hong Kong Annual Conference as a panelist on the topic of "The Future of the Accounting Profession". At the session, he presented analysts and institutional investors' expectations of corporate CFOs. He also commented on financial institutions' organisational structure megatrends.

Further to the HKSFA's goal of promoting Hong Kong's development as a major asset management centre, he attended a policy consultation session hosted by the Financial Secretary.

HKSFA board members joined representatives from the Hong Kong Institute of Certified Public Accountants, The Law Society of Hong Kong, Hong Kong Trade Development Council, InvestHK, The Hong Kong University of Science and Technology, entrepreneurs and Intellectual Property-focused law firms for a two-hour roundtable on 26 August 2013. Held by the Intellectual Property Department of HKSAR government, the event aimed to explore the need to standardise IP valuation criteria to facilitate the establishment of an IP trading platform in Hong Kong. Several speakers expressed the views that professionals, general guidelines and valuation methods are readily available in Hong Kong. HKSFA commented that it is more important to develop the industry's capability to produce technical reports and build an attractive ecosystem for IP owners and investors in Hong Kong.

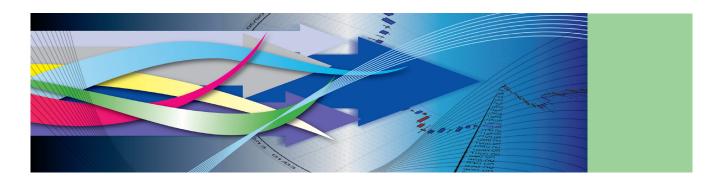
An HKSFA representative subsequently attended a discussion group organised by HKSAR Intellectual Property Department and a briefing session on "Promoting the development of Hong Kong intellectual property (IP) trading hub" on 18 September 2014. There we learnt that Commerce and Economic Development Bureau planned to promote IP trading in Hong Kong and had structured an initial framework of three missions and four strategic areas. Among others, we provided the opinions that it is important to:

- (i) have active buyers and sellers which can find good reasons and incentives to stick to the trading platform in Hong Kong, and
- (ii) have the infrastructure that IP rulings in Hong Kong would be recognised and enforced in other markets.

It is expected that more seminars and discussion sessions would be organised by the Commerce and Economic Development Bureau.

The Society also took part in a Financial Services Development Council (FSDC) survey regarding wealth management and asset management human capital issues.

As one of the largest investment professional bodies in Hong Kong, the Society supports the FSDC's industry consultation efforts.



#### HKSFA GLOBAL INVESTMENT PERFORMANCE STANDARDS (GIPS®) COMMITTEE

HKSFA marked its 10<sup>th</sup> anniversary as the local sponsor of GIPS Standards in 2014, we are proud of the Committee's work in positioning Hong Kong as an international asset management centre. GIPS standards have become the global benchmark for investment performance measurement over the past decade. They have been adopted as such by 37 countries.

#### **Activities in FY2014**

Workshop, Training, Webinar

The Committee invited subject experts from around the globe to speak at a series of investment performance and risk management workshops for market practitioners.

We held GIPS standards or investment performance related activities on a quarterly basis. All events were well attended. A total of 347 market participants attended our investment performance events and GIPS standards and CIPM related activities. A further 61 attended via free webinars. Seminars were often re-run due to overwhelming response. The FY2014 participation rated 3 times that of FY2013.

The Committee promoted investment performance and GIPS standards through radio programmme-cum-newspaper campaign via Metro Finance Digital and Hong Kong Economic Journal for the first time in FY2014. Committee members presented on "The growing importance of fund performance evaluation and analysis" and "Private Equity Funds: Out-of-the-ordinary investment; out-of-the-ordinary return" in laymen terms of local language. The two episodes were well-received.

#### Gather Local Feedback

A luncheon with local market practitioners was held to gather comment on the CFA Institute's "Exposure Draft for GIPS Claim of Compliance Notification Requirement". The proposed new notification requirement would impact firms that claim compliance with the GIPS standards. They have to submit information regarding their firm to the CFA Institute on an annual basis under the proposed requirement. Market practitioners attended the HKSFA GIPS roundtable discussion gave practical comments from their respective standpoints. They included asset managers (both traditional and alternative), investment consultancies, GIPS verifiers and professional industry associations.

#### **Global Influence**

Two of our Committee members were elected by the Asia Pacific GIPS Country/Local Sponsors to serve as regional representatives under the new GIPS governance structure. They will fill the following roles:

- (i) A representative of Asia Pacific Nominations Committee is responsible for assisting the GIPS Executive Committee to select right candidates under the new GIPS Governance.
- (ii) Chair of Asia Pacific Regional Technical Subcommittee and member of the GIPS Technical Committee, responsible for technical oversight of the GIPS standards, including issuing guidance, interpretations, and Q&A.

The HKSFA's GIPS Committee has a member sitting on the CIPM Advisory Council under the CFA Institute Board of Governors per the CIPM Programme. This person is the Asia Pacific's only representation on the nine-member council. We had members on the GIPS Investor/Consultant Subcommittee; GIPS Nominations Subcommittee; GIPS Promotion & Awareness Subcommittee; GIPS Retail/Pooled Fund Working Group and GIPS Asset Owners Project Group prior to the GIPS governance restructure in March 2014.

#### **GIPS®** Governance Restructuring

The Committee participated actively in the GIPS Governance Restructure discussions. There we expressed our concerns over:

- the proposal for removing the voting rights of country sponsors and the formal channel for country sponsors to influence GIPS Executive Committee via the previous GIPS Asia Pacific Regional Investment Performance Subcommittee, and
- the GIPS Country Sponsor meeting.

The Committee provided feedback to the GIPS Executive Committee with regard to their proposed new GIPS governance structure and the revised GIPS Country Sponsor Application Package.

#### **Change name to HKSFA Investment Performance & Risk Committee**

We decided to change the Committee name from "HKSFA GIPS Committee" to "HKSFA Investment Performance & Risk Committee" beginning from FY2015. The original name was thought too narrow as our scope takes in investment performance and risk management.

We are eager to work closer with regulators and other industry associations to develop and to promote investment performance measurement, attribution, risk management and reporting best practices. We believe this will help to enhance investors' awareness and confidence in making more informed investment decisions.



#### HONG KONG FINAL OF CFA INSTITUTE RESEARCH CHALLENGE 2013-14

A total of 32 students from eight participating universities joined the 2013-2014 Hong Kong final of CFA Institute Research Challenge. The competition gives the opportunity to university students to take on the role of investment research analysts. Preparation includes intensive training in company analysis and presentation skills by leading investment professionals. The competition sees participants develop and present equity research reports.

HKSFA extends our heartfelt appreciation to Mr. Claudius Tsang, CFA, Mr. Andy Tse, CFA, and Mr. Alan Wang, CFA, for their contribution as panel judges. We are also extremely grateful to the volunteer mentors and the supporting listed companies who made this meaningful initiative possible.

The event's FY2014 local champion was The Chinese University of Hong Kong (CUHK) while Hong Kong Baptist University and The Hong Kong University of Science and Technology were first and second runner-up respectively.

CUHK team represented Hong Kong at the Asia Pacific Regional Final in Thailand in April 2014. Over 3,700 students from more than 825 universities in more than 58 countries competed at the regional level for a spot in the global finals.

Interaction with corporate leaders and experienced analysts helps to enhance participants' career prospects, and reinforce financial industry's ethical standards. HKSFA is committed to promoting professional and ethical financial industry among the next generation.





#### **INVESTOR EDUCATION SEMINAR**

HKSFA again co-hosted the annual The series included: **Investor Education Seminar Series** with the SFC. The full-day public service event was held on 14 September 2013.

- investment considerations in today's macro environment;
- exchange traded products: the role of exchange-traded funds (ETFs) in an investment portfolio, and
- investor's protection and investment fund selection.

Speaking at the event were Mr. Derek Mok, CFA, HKSFA Director, Prof. Philip S. Cheng, Adjunct Associate Professor of Finance, School of Business and Management, The Hong Kong University of Science and Technology and Mr. Paul Pong, Immediate Past Chairman (2010 -2012), Board of Director, Institute of Financial Planners of Hong Kong.



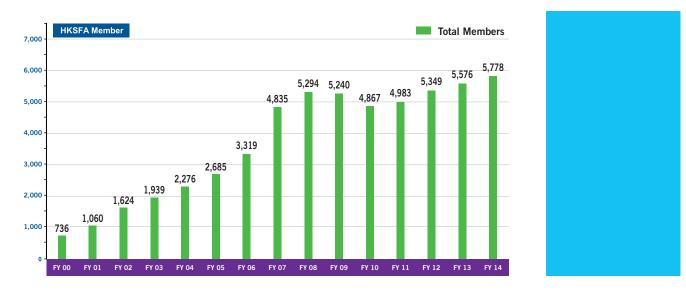
#### **TRAILWALKER**

HKSFA again fielded 4 teams to take part in the Hong Kong Oxfam Trailwalker charity hike in FY2014.

Participants faced the challenge of completing the grueling 100km MacLehose Trail within the 48hour limit on the weekend of 15-17 November 2013. Our teams raised approximately HK\$120,000, again making the HKSFA one of the top fund raisers.

Oxfam uses funds raised to support its poverty alleviation and emergency relief projects around the world. We would like to take this opportunity to thank those who participated in the walk, our supporter teams, and those who generously donated.

# **SOCIETY AFFAIRS**



#### **MEMBERSHIP**

Our membership grew by 3.6% in FY2014. As at 30 June 2014, it stood at a record 5,778. A 228-person rise in Hong Kong based members was the key driver.

Local candidates completing the CFA programme and members transferring to Hong Kong saw our Hong Kong based membership grow to 5,263 over the year.

Given our desire to become Hong Kong's leading investment professional body and raise our local community profile, we are excited by the continued growth of our Hong Kong based membership.

With these new objectives in mind, HKSFA formed a task force to create an Associate Member category in FY2014. The new category is designed to attract leading local and non-charterholding practitioners who share the vision of advancing the Hong Kong financial industry.

Our membership geographic distribution remains mostly unchanged over the years with Hong Kong (91.1%) and China (4.8%) as the key components.

The HKSFA remained the world's fourth largest CFA Institute member society and Asia's largest in 2014.

Top Ten Societies of CFA Institute as at 30 June 2014:

| Society        | Member Count | Growth (from 2013) |
|----------------|--------------|--------------------|
| New York       | 10,674       | - 24               |
| United Kingdom | 8,195        | +599               |
| Toronto        | 8,185        | +269               |
| Hong Kong      | 5,778        | +202               |
| Boston         | 5,240        | +119               |
| Chicago        | 4,065        | +175               |
| San Francisco  | 3,177        | +121               |
| Singapore      | 2,916        | +153               |
| Swiss          | 2,459        | +142               |
| CFA China      | 2,379        | +107               |

The HKSFA aims at retaining and attracting new members by raising the Society's public profile through its advocacy, public awareness and education efforts.



#### **CORPORATE GOVERNANCE**

The Hong Kong Society of Financial Analysts is a non-profit organisation. While affiliated with CFA Institute, the Society is a separate legal entity.

The Society is managed by its Board of Directors. Board members are elected by the Society's regular members. A maximium of two suitably qualified persons could be elected and appointed as Co-Opted Directors. Directors do not receive any remuneration or benefits in kind for their service.

In accordance with the Articles of Association of the Society:

"Subject to Article 75 and Article 71, at each annual general meeting of the Society, new Executive Directors of the Board of Directors shall be elected from amongst the Regular Members who by notice under Article 74 have indicated a willingness to be so elected."

"Not more than sixty days before each annual general meeting of the Society, the Board of Directors shall send a notice to each Regular Member requesting such Regular Member to indicate by notice to the Society within twenty days from the date of such notice whether such Regular Member is willing to be elected as a member of the Board of Directors. Any Regular Member who does not so indicate within twenty days from the date of such notice shall be deemed not to be willing."

"Subject to Article 75A and Article 71, at each general meeting of the Society, new Co-Opted Directors of the Board of Directors shall be elected from the candidates nominated by the Nomination Committee and approved by the Board of Directors."

As described in Article 74A, "before each annual general meeting of the Society, the Board of Directors shall send a notice to each Regular Member providing reasonable details of all proposed candidate(s), if any, to be elected as Co-Opted Directors on the Board of Directors, together with details of the proposed terms of appointment. Prior to the date of such notice, all such proposed candidates must have indicated their willingness to be elected as a member of the Board of Directors."

Executive Directors resign after a two-year term, are eligible to offer themselves for re election subject to Article 75. A retiring Co-Opted Director may be eligible for re-election subject to Article 75A.

The Board meets on the first Monday of every other month. Each director is required to report on his or her area of responsibilities, and any decision involving a commitment by the Society requires a majority vote of the Board in order to be executed.

The finances of the Society are the responsibility of the Treasurer, who reports to the Board at the Board Meetings on the Society's P&L and Balance Sheet. Cheques drawn on the Society's account require the signature of two authorised signatories (HKSFA directors, MD or senior staff), and all expenses of over HK\$50,000 require the approval of the Board.

### **Board Meeting Attendance**

From July 2013 to December 2013, the HKSFA Board met monthly on the first Monday of each month; from January 2014 onwards, the Board meets on the first Monday of every other month.

#### July 2013 - June 2014

| Board of Director | rs and CEO             | Attended | Called in |
|-------------------|------------------------|----------|-----------|
| Frederick TSANG   |                        | 10/10    | 0/10      |
| Joseph CHAN       | Appointed on 15-Jan-14 | 5/10     | 0/10      |
| Franki CHUNG      | Appointed on 15-Jan-14 | 3/10     | 0/10      |
| Alvin HO          | Resigned on 26-Jun-14  | 8/10     | 0/10      |
| Patrick HO        | Resigned on 9-Sep-13   | 2/10     | 1/10      |
| Jimmy JIM         |                        | 6/10     | 0/10      |
| Ashley KHOO       |                        | 8/10     | 0/10      |
| Edmond LAU        |                        | 4/10     | 1/10      |
| Yin Toa LEE       |                        | 5/10     | 2/10      |
| Jenny LOR         | Appointed on 18-Jan-14 | 8/10     | 2/10      |
| Karl LUNG         |                        | 5/10     | 2/10      |
| Derek MOK         |                        | 7/10     | 0/10      |
| Elizabeth SOON    |                        | 1/10     | 1/10      |
| Jacky TSANG       |                        | 8/10     | 0/10      |
| Tony WATSON       |                        | 8/10     | 0/10      |
| Cedric WONG       |                        | 6/10     | 0/10      |
| Cheri WONG        | Resigned on 30-Jun-14  | 8/10     | 0/10      |

# MEMBERS OF THE BOARD OF DIRECTORS AND MANAGING DIRECTOR

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#### **Board of Directors:**

**President:** Frederick S.C. TSANG, CFA

Vice-president: Ashley P.W. KHOO, CFA

Secretary: Derek W.M. MOK, CFA

**Treasurer:** Jacky K.Y. TSANG, CFA

































#### **Board of Directors:**

A Joseph H.L. Chan, CFA

B Franki K.F. Chung, CFA

C Jimmy W.K. Jim, CFA

D Edmond Y.M. Lau, CFA

E Yin Toa Lee, CFA

F Jenny C.Y. Lor, CIPM

G Karl H.K. Lung, CFA

H Elizabeth Y.S. Soon, CFA

Claudius Tsang, CFATony Watson, CFA

K Cedric H.K. Wong, CFA

#### **Managing Director:**

L Louisa O.C. Wong, CFA

## FINANCIAL HIGHLIGHTS

#### **FINANCE**

The Society's annual surplus declined 18% year-on-year to HK\$377,452 in FY2014.

Membership fees grew 3.1% during the year. This remains the Society's main revenue source. We expect only slow organic growth in the coming years.

Administrative expenses rose 14% year-on-year in FY2013. Personnel costs were around 50% of the increase. Headcount additions and pay rises were both factors. Rising rental costs were another key contributor to the increase in administrative expenses. We thus expect HKSFA's surplus will remain on its downward trend going forward.

The Society is a non-profit organisation. It exists to serve members as per its mission statement. Resource allocations therefore prioritise member service. We believe our FY2014 surplus is healthy. We will continue to direct it to delivering on our mission statement.

The Investment Committee of the Society invests surplus members' funds. Members' funds grew to HK\$13,539,900 in FY2014 from HK\$12,796,448 in FY2013. The increase is mainly from the Society's FY2014 surplus and investment revaluation reserve changes.

The Investment Committee added new positions in fixed income securities during FY2013. The Investment Committee will continue to monitor and adjust asset allocation as appropriate.

Our main holdings are fixed income securities and units in the Hang Seng Index Tracker Fund ("Tracker Fund"). We believe these are prudent, long-term vehicles appropriate for managing the HKSFA's surplus funds. Holdings are reasonably allocated to cash, equity and fixed income securities in our opinion. We maintain working capital for day-to-day operations in cash and bank deposits.

#### **FIVE-YEAR SUMMARY**

|   | 2014   | 2013  | 2012   | 2011   | 2010   |
|---|--|---|--|--|--|
| No. of Members  | 5,778  | 5,576   | 5,349  | 4,983  | 4,867  |
| No. Continuing Education Programmes   | 31   | 34  | 38   | 36   | 29   |
| No. of Member Services Functions  | 18   | 11  | 12   | 19   | 12   |
|   |  |   |  |  |  |
|   | 11174  | 111/4   | 11174  | 11174  | 11174  |
| Income  | HK\$   | HK\$  | HK\$   | HK\$   | HK\$   |
| Membership Fees   | 3,719,014                                      | 3,606,580   | 3,482,071                                      | 3,203,775                                      | 3,162,476  |
| Surplus from Education & Programmes   | 305,803  | 254,178   | 286,446  | 385,919  | 269,341  |
| Interest & Sundry Income  | 337,365  | 149,184   | 269,219  | 132,461  | 100,412  |
| Other Revenue   | 996,059  | 988,752   | 1,194,475                                      | 902,131  | 760,102  |
|   | 5,358,241                                      | 4,998,694   | 5,232,211                                      | 4,624,286                                      | 4,292,331  |
| Expenditure   | 0,000,212                                      | 1,555,651   | 0,202,222                                      | .,02 .,200                                     | 1,232,001  |
| Administrative Expenses   | 4,246,731                                      | 3,717,171   | 3,420,837                                      | 3,030,351                                      | 2,450,001  |
| Other Operating Expenses  | 734,058  | 821,786   | 1,126,967                                      | 659,428  | 597,585  |
|   |  |   | _,,  |  |  |
| Total Operating Expenses  | 4,980,789                                      | 4,538,957   | 4,547,804                                      | 3,689,779                                      | 3,047,586  |
|   |  |   |  |  |  |
|   |  |   |  |  |  |
| SURPLUS FOR THE YEAR  | 377 452  | 459 737   | 684 407  | 934 507  | 1 244 745  |
| SURPLUS FOR THE YEAR  | 377,452  | 459,737   | 684,407  | 934,507  | 1,244,745  |
| SURPLUS FOR THE YEAR  | 377,452  | 459,737   | 684,407  | 934,507  | 1,244,745  |
| SURPLUS FOR THE YEAR ASSETS   | 377,452  | 459,737   | 684,407  | 934,507  | 1,244,745  |
| ASSETS  |  | ŕ   |  |  |  |
|   | 377,452<br>9,694,840                           | 459,737<br>8,901,600                                  | 684,407<br>8,039,000                           | 934,507<br>3,215,000                           | 1,244,745<br>3,856,554                               |
| ASSETS  Total of Non-Current Assets   | 9,694,840                                      | 8,901,600   | 8,039,000                                      | 3,215,000                                      | 3,856,554  |
| ASSETS  Total of Non-Current Assets  Total of Current Assets  | <b>9,694,840</b><br>4,706,682                  | <b>8,901,600</b> 4,956,240                            | <b>8,039,000</b> 5,041,522                     | <b>3,215,000</b><br>9,436,987                  | <b>3,856,554</b> 7,259,904                           |
| ASSETS  Total of Non-Current Assets   | 9,694,840                                      | 8,901,600   | 8,039,000                                      | 3,215,000                                      | 3,856,554  |
| ASSETS  Total of Non-Current Assets  Total of Current Assets  Total of Current Liabilities                              | <b>9,694,840</b> 4,706,682 861,622             | <b>8,901,600</b> 4,956,240 1,061,392                  | <b>8,039,000</b> 5,041,522 829,986             | <b>3,215,000</b> 9,436,987 816,458             | <b>3,856,554</b> 7,259,904 445,436                   |
| ASSETS  Total of Non-Current Assets  Total of Current Assets  | <b>9,694,840</b><br>4,706,682                  | <b>8,901,600</b> 4,956,240                            | <b>8,039,000</b> 5,041,522                     | <b>3,215,000</b><br>9,436,987                  | <b>3,856,554</b> 7,259,904                           |
| ASSETS  Total of Non-Current Assets  Total of Current Assets  Total of Current Liabilities  Total of Net Current Assets | 9,694,840<br>4,706,682<br>861,622<br>3,845,060 | <b>8,901,600</b> 4,956,240 1,061,392 <b>3,894,848</b> | 8,039,000<br>5,041,522<br>829,986<br>4,211,536 | 3,215,000<br>9,436,987<br>816,458<br>8,620,529 | <b>3,856,554</b> 7,259,904  445,436 <b>6,814,468</b> |
| ASSETS  Total of Non-Current Assets  Total of Current Assets  Total of Current Liabilities                              | <b>9,694,840</b> 4,706,682 861,622             | <b>8,901,600</b> 4,956,240 1,061,392                  | <b>8,039,000</b> 5,041,522 829,986             | <b>3,215,000</b> 9,436,987 816,458             | <b>3,856,554</b> 7,259,904 445,436                   |
| ASSETS  Total of Non-Current Assets  Total of Current Assets  Total of Current Liabilities  Total of Net Current Assets | 9,694,840<br>4,706,682<br>861,622<br>3,845,060 | <b>8,901,600</b> 4,956,240 1,061,392 <b>3,894,848</b> | 8,039,000<br>5,041,522<br>829,986<br>4,211,536 | 3,215,000<br>9,436,987<br>816,458<br>8,620,529 | <b>3,856,554</b> 7,259,904  445,436 <b>6,814,468</b> |
| ASSETS  Total of Non-Current Assets  Total of Current Assets  Total of Current Liabilities  Total of Net Current Assets | 9,694,840<br>4,706,682<br>861,622<br>3,845,060 | <b>8,901,600</b> 4,956,240 1,061,392 <b>3,894,848</b> | 8,039,000<br>5,041,522<br>829,986<br>4,211,536 | 3,215,000<br>9,436,987<br>816,458<br>8,620,529 | <b>3,856,554</b> 7,259,904  445,436 <b>6,814,468</b> |

# THE HONG KONG SOCIETY OF FINANCIAL ANALYSTS LIMITED REPORT OF THE BOARD OF DIRECTORS

The directors have pleasure in submitting their annual report together with the audited financial statements for the year ended 30 June 2014.

#### PRINCIPAL ACTIVITIES

The Hong Kong Society of Financial Analysts Limited (the "Society") is an independent non-profit making organisation set up with its primary goal being to promote and raise standards in the practice of financial analysis in Hong Kong through educational programmes and advocacy works.

#### **RESULTS**

The results and cash flows of the Society for the year ended 30 June 2014 and the state of affairs of the Society at that date are set out in the financial statements on pages 34 to 52.

#### PROPERTY, PLANT AND EQUIPMENT

Movements in property, plant and equipment during the year are set out in note 21 to the financial statements.

#### MEMBERS OF THE BOARD OF DIRECTORS

The directors who held office during the financial year and up to the date of this report are :-

President Frederick Sui Cheong TSANG, CFA

Vice-president Man HO, CFA (resigned on 26 June 2014)

Pui Wun KHOO, CFA

Secretary Derek Wai Man MOK, CFA

Treasurer Kwok Yuk TSANG, CFA

Members Hak Kau LUNG, CFA

Wai Kee JIM, CFA Yan Seen SOON, CFA Yin Toa LEE, CFA Hoi Kan WONG, CFA

Peter Anthony WATSON, CFA

Yip Man LAU, CFA Ka Fai CHUNG, CFA

Ka Fai CHUNG, CFA (appointed on 15 January 2014)
Ho Lim CHAN, CFA (appointed on 15 January 2014)
Ching Yi LOR, CIPM (appointed on 18 January 2014)
Claudius Sze Wai TSANG, CFA (appointed on 6 October 2014)

In accordance with articles 72 and 73 (a), (b) and (c) of the Society's articles of association, one-half of the Executive Directors for the time being, who have been longest in office since their last appointment or election, shall retire from office and be eligible for re-election subject to article 75.

Accordingly, Mr. Wai Kee JIM, Mr. Kwok Yuk TSANG, Mr. Peter Anthony WATSON, Ms. Yan Seen SOON, Mr. Hoi Kan WONG and Mr. Derek Wai Man MOK shall retire from office at the forthcoming annual general meeting of the Society and, except for Ms. Yan Seen SOON who will not offer herself for re-election, being eligible, offer themselves for re-election.

In accordance with articles 73 (c) and 78, Mr. Claudius Sze Wai TSANG shall retire from office at the forthcoming annual general meeting of the Society and, being eligible, offer himself for re-election subject to article 75.

In accordance with articles 73 (d) and 78, Ms. Ching Yi LOR shall retire from office at the forthcoming annual general meeting of the Society and, being eligible, offer herself for re-election subject to article 75A.

All other remaining directors shall continue in office.

#### **DIRECTORS' INTERESTS IN CONTRACTS**

No contracts of significance to which the Society or the CFA Institute was a party, and in which a director of the Society had a material interest subsisted at the end of the year or at any time during the year.

#### **DIRECTORS' RIGHTS TO ACQUIRE SHARES OR DEBENTURES**

At no time during the year was the Society a party to any arrangement to enable the directors of the Society to acquire benefits by means of the acquisition of shares in or debentures of any body corporate.

#### **AUDITORS**

The financial statements were audited by Chan, Li, Law CPA Limited, Certified Public Accountants (Practising), which retires and, being eligible, offers itself for re-appointment.

By order of the Board of Directors

President Hong Kong, 3 November 2014

# IINDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF THE HONG KONG SOCIETY OF FINANCIAL ANALYSTS LIMITED

(incorporated in Hong Kong with limited liability by guarantee)

We have audited the financial statements of The Hong Kong Society of Financial Analysts Limited (the "Society") set out on pages 34 to 52, which comprise the statement of financial position as at 30 June 2014, and the statement of profit or loss and other comprehensive income, statement of changes in members' equity and statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

#### **Directors' responsibilities for the financial statements**

The directors of the Society are responsible for the preparation of financial statements that give a true and fair view in accordance with Hong Kong Financial Reporting Standards issued by the Hong Kong Institute of Certified Public Accountants and the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditor's responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. This report is made solely to you, as a body, in accordance with Section 141 of the Hong Kong Companies Ordinance, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

We conducted our audit in accordance with Hong Kong Standards on Auditing issued by the Hong Kong Institute of Certified Public Accountants. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Society's preparation of financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Society's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements give a true and fair view of the state of the Society's affairs as at 30 June 2014 and of its results and cash flows for the year then ended in accordance with Hong Kong Financial Reporting Standards and have been properly prepared in accordance with the Hong Kong Companies Ordinance.

Chan, Li, Law CPA Limited Certified Public Accountants (Practising) Hong Kong, 3 November 2014

Li King Man

Practising Certificate No.: P05777

# THE HONG KONG SOCIETY OF FINANCIAL ANALYSTS LIMITED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED 30 JUNE 2014

(Expressed in Hong Kong dollars)

|   | Note          | 2014<br><b>HK\$</b>                   | 2013<br><b>HK\$</b>                   |
|---|---------------|---------------------------------------|---------------------------------------|
| INCOME Membership fees Surplus from candidate education Surplus from continuing education         | 5<br>6<br>7   | 3,719,014<br>66,171<br>239,632        | 3,606,580<br>44,779<br>209,399        |
|   |               | 4,024,817                             | 3,860,758                             |
| Other revenue<br>Administrative expenses<br>Other operating expenses                              | 8<br>11<br>13 | 1,333,424<br>(4,246,731)<br>(734,058) | 1,137,936<br>(3,717,171)<br>(821,786) |
| SURPLUS FOR THE YEAR  |               | 377,452                               | 459,737                               |
| OTHER COMPREHENSIVE INCOME FOR THE YEAR Fair value changes on available-for-sale financial assets |               | 366,000                               | 86,175                                |
| TOTAL COMPREHENSIVE INCOME FOR THE YEAR   |               | 743,452<br>=====                      | 545,912<br>=====                      |

The notes on pages 38 to 52 form part of these financial statements.

# THE HONG KONG SOCIETY OF FINANCIAL ANALYSTS LIMITED STATEMENT OF FINANCIAL POSITION AS AT 30 JUNE 2014

(Expressed in Hong Kong dollars)

|  | Note                 | 2014<br><b>HK\$</b>  | 2013<br><b>HK</b> \$  |
|--|----------------------|--|---|
| ASSETS   |                      | 23224  |   |
| Non-current assets Property, plant and equipment Held-to-maturity financial assets Available-for-sale financial assets Financial assets at fair value through profit or loss | 21<br>18<br>19<br>20 | 30,905<br>780,000<br>3,621,875<br>5,262,060<br><br>9,694,840 | 51,600<br>780,000<br>3,255,875<br>4,814,125<br><br>8,901,600  |
| Current assets Accounts and other receivables Deposits and prepayments Fixed deposits Cash and bank balances   |                      | 217,427<br>495,166<br>1,500,731<br>2,493,358<br>             | 123,687<br>463,296<br>1,978,945<br>2,390,312<br><br>4,956,240 |
| Current liabilities Accounts payable and accruals Receipts in advance  |                      | 167,422<br>694,200<br><br>861,622                            | 320,704<br>740,688<br><br>1,061,392                           |
| Net current assets   |                      | 3,845,060  | 3,894,848   |
| NET ASSETS   |                      | 13,539,900   | 12,796,448  |
| MEMBERS' EQUITY  |                      |  |   |
| Members' general funds<br>Investment revaluation reserve   |                      | 12,422,125<br>1,117,775                                      | 12,044,673<br>751,775   |
|  |                      | 13,539,900   | 12,796,448  |

Frederick Sui Cheong TSANG, CFA
President

Kwok Yuk TSANG, CFA Treasurer

The notes on pages 38 to 52 form part of these financial statements.

# THE HONG KONG SOCIETY OF FINANCIAL ANALYSTS LIMITED STATEMENT OF CHANGES IN MEMBERS' EQUITY FOR THE YEAR ENDED 30 JUNE 2014

(Expressed in Hong Kong dollars)

|   | Members'<br>general funds<br><b>HK\$</b> | Investment revaluation reserve HK\$ | Total<br><b>HK\$</b> |  |
|---|--|-------------------------------------|----------------------|--|
| Balance at 1 July 2012                  | 11,584,936                               | 665,600                             | 12,250,536           |  |
| Total comprehensive income for the year | 459,737                                  | 86,175                              | 545,912              |  |
| Balance at 30 June 2013                 | 12,044,673                               | 751,775                             | 12,796,448           |  |
| Total comprehensive income for the year | 377,452                                  | 366,000                             | 743,452              |  |
| Balance at 30 June 2014                 | 12,422,125<br>======                     | 1,117,775<br>======                 | 13,539,900           |  |

The notes on pages 38 to 52 form part of these financial statements.

# THE HONG KONG SOCIETY OF FINANCIAL ANALYSTS LIMITED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 30 JUNE 2014

(Expressed in Hong Kong dollars)

|   | Note | 2014<br><b>HK\$</b>  | 2013<br><b>HK</b> \$  |
|---|------|----------------------|-----------------------|
| Cash flows from operating activities                    |      |                      |                       |
| Surplus for the year                                    |      | 377,452              | 459,737               |
| Adjustments for :- Investment income                    | 9    | (279.062)            | (217.045)             |
| Interest income   | 10   | (378,963)<br>(4,867) | (317,045)<br>(15,014) |
| Depreciation Depreciation                               | 21   | 45,270               | 58,365                |
| Fair value changes on financial assets at fair value    |      | 10,270               | 00,000                |
| through profit or loss                                  | 9    | 46,465               | 182,875               |
| Operating surplus before changes in working capital     |      | 85,357               | 368,918               |
| (Increase)/decrease in accounts and other receivables   |      | (93,740)             | 234,202               |
| (Increase) in deposits and prepayments                  |      | (31,870)             | (46,266)              |
| (Decrease) in accounts payable and accruals             |      | (153,282)            |                       |
| (Decrease)/increase in receipts in advance              |      | (46,488)             | 348,192               |
| Net cash (used in)/generated from operating activities  |      | (240,023)            | 788,260               |
| The sash (assa hij/generated from operating astrones    |      |                      |                       |
| Cash flows from investing activities                    |      |                      |                       |
| Acquisition of property, plant and equipment            | 21   | (24,575)             | (43,565)              |
| Acquisition of financial assets at fair value through   |      | (404 400)            | (074.100)             |
| profit or loss Investment income                        | 9    | (494,400)            | (974,100)             |
| Interest received                                       | 10   | 378,963<br>4,867     | 317,045<br>15,014     |
| interest received                                       | 10   | 4,007                | 15,014                |
| Net cash (used in) investing activities                 |      | (135,145)            | (685,606)             |
| (Decrease)/increase in cash and cash equivalents        |      | (375,168)            | 102,654               |
| (Decrease)/increase in cash and cash equivalents        |      | (373,100)            | 102,054               |
| Cash and cash equivalents at the beginning of the year  |      | 4,369,257            | 4,266,603             |
| Cash and cash equivalents at the end of the year        |      | 3,994,089            | 4,369,257             |
|   |      | ======               | ======                |
| Analysis of the balances of cash and cash equivalents   |      |                      |                       |
| Cash and bank balances                                  |      | 2,493,358            | 2,390,312             |
| Fixed deposits matured within three months when acquire | red  | 1,500,731            | 1,978,945             |
|   |      | 3.004.000            | 4 260 257             |
|   |      | 3,994,089            | 4,369,257             |
|   |      |                      |                       |

The notes on pages 38 to 52 form part of these financial statements.

# THE HONG KONG SOCIETY OF FINANCIAL ANALYSTS LIMITED NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2014

(Expressed in Hong Kong dollars)

#### 1. SOCIETY INFORMATION

The Hong Kong Society of Financial Analysts Limited (the "Society") is a company incorporated and domiciled in Hong Kong and is limited liability by guarantee with no share capital. Under the provision of the Society's memorandum of association, every member of the Society undertakes to contribute, if required, an amount not exceeding HK\$100 to the assets of the Society in the event of its being wound up. The registered office and principal place of business of the Society is located at Room 1802, 18/F, 1 Duddell Street, Central, Hong Kong. The principal activities of the Society are to promote and raise standards in the practice of financial analysis in Hong Kong through educational programmes and advocacy works. The branch names of the Society are The Hong Kong Society of Financial Analysts (香港財經分析師學會) and HKSFA (香港財經分析師學會).

The maximum number of members which the Society has registered is 20,000. The number of members of the Society as at 30 June 2014 was 5,778 (2013:5,576).

#### 2. BASIS OF PREPARATION OF FINANCIAL STATEMENTS

The financial statements have been prepared in accordance with all applicable Hong Kong Financial Reporting Standards ("HKFRSs"), which collective term includes all applicable individual Hong Kong Financial Reporting Standards, Hong Kong Accounting Standards ("HKASs") and interpretations issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA"), accounting principles generally accepted in Hong Kong and the requirements of the Hong Kong Companies Ordinance.

The measurement basis used in the preparation of the financial statements is the historical cost basis.

The preparation of financial statements in conformity with HKFRSs requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets, liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgements about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on a going concern basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

#### 3. CHANGES IN ACCOUNTING POLICIES

The HKICPA has issued a number of new HKFRSs and amendments to HKFRSs that are first effective for the current accounting period of the Society. The application of these amendments has no material effect on the financial performance and positions of the Society.

The Society has not applied any new standard or interpretation that is not yet effective for the current accounting period.

#### 4. SIGNIFICANT ACCOUNTING POLICIES

#### (a) Property, plant and equipment

Property, plant and equipment are stated at cost less accumulated depreciation and impairment losses, if any.

The cost of an asset comprises its purchase price and any directly attributable costs of bringing the asset to its present working condition and location for its intended use. Expenditure incurred after the asset has been put into operation, such as repairs and maintenance, is normally charged to surplus or deficit in the period in which it is incurred. In situations where it can be clearly demonstrated that the expenditure has resulted in an increase in the future economic benefits expected to be obtained from the use of the asset, the expenditure is capitalised as an additional cost of the asset.

Gain or loss arising from the retirement or disposal of an item of property, plant and equipment is determined as the difference between the net proceeds from disposal and the carrying amount of the item and is recognised in surplus or deficit on the date of retirement or disposal.

Depreciation is calculated to write off the cost of items of property, plant and equipment, less their estimated residual value, if any, using the straight line method over their estimated useful lives as follows:-

Leasehold improvements over 36 monthsFurniture and equipment over 36 months

Where parts of an item of property, plant and equipment have different useful lives, the cost of the item is allocated on a reasonable basis between the parts and each part is depreciated separately. Both the useful life of an asset and its residual value, if any, are reviewed annually.

#### (b) Financial assets

The Society's policies for investments in debt and equity securities, are classified as follows :-

Investments in debt and equity securities are initially stated at fair value, which is their transaction price unless fair value can be more reliably estimated using valuation techniques whose variables include only data from observable markets. Cost includes attributable transaction costs, except where indicated otherwise below. These investments are subsequently accounted for as follows, depending on their classification.

Investments in securities held for trading or are derivative financial assets are classified as financial assets at fair value through profit or loss. Any attributable transaction costs are recognised in surplus or deficit as incurred. At the end of each reporting period the fair value is remeasured, with any resultant gain or loss being recognised in surplus or deficit. The net gain or loss from fair value changes recognised in surplus or deficit does not include any dividends or interest earned on these investments.

Dated debt securities that the Society has the positive ability and intention to hold to maturity are classified as held-to-maturity financial assets. Held-to-maturity financial assets are stated in the statement of financial position at amortised cost less impairment losses if any.

Investments in equity securities that do not have a quoted market price in an active market and whose fair value cannot be reliably measured are recognised in the statement of financial position at cost less impairment losses if any.

Available-for-sale financial assets are non-derivative financial assets that are designated as available for sale or are not included in other categories of financial assets. At the end of each reporting period the fair value is remeasured, with any resultant gain or loss being recognised in the other comprehensive income and accumulated separately in investment revaluation reserve, except foreign exchange gains

and losses resulting from changes in the amortised cost of monetary items such as debt securities which are recognised directly in surplus or deficit. Dividend income from these investments is recognised in surplus or deficit when the Society's right to receive payments is established. When these investments are derecognised or impaired, the cumulative gain or loss is reclassified from equity to surplus or deficit.

Investments are recognised/derecognised on the date the Society commits to purchase/sell the investments or they expire.

#### (c) Impairment of assets

Internal and external sources of information are reviewed at the end of each reporting period to identify indications that assets may be impaired or an impairment loss previously recognised no longer exists or may have decreased. If any such indication exists, the recoverable amount of an asset is estimated. The recoverable amount of an asset is the greater of its fair value less costs to sell and value in use. An impairment loss is recognised in surplus or deficit whenever the carrying amount of an asset exceeds its recoverable amount.

An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount and which results in an increase in the recoverable amount. A reversal of impairment loss is limited to the carrying amount of the asset that would have been determined had no impairment loss been recognised in prior years. Reversal of impairment loss is credited to surplus or deficit in the period in which the reversal is recognised.

#### (d) Accounts and other receivables

Accounts and other receivables are initially recognised at fair value and thereafter stated at amortised cost less impairment loss except where the receivables are interest-free loans made to related parties without any fixed repayment terms or the effect of discounting would be immaterial. In such cases, the receivables are stated at cost less impairment loss.

# (e) Accounts and other payables

Accounts and other payables are initially recognised at fair value and thereafter stated at amortised cost unless the effect of discounting would be immaterial, in which case they are stated at cost.

#### (f) Translation of foreign currencies

Foreign currency transactions during the year are translated at the foreign exchange rates ruling at the transaction dates. Monetary assets and liabilities denominated in foreign currencies are translated at the foreign exchange rates ruling at the end of reporting period. Exchange gains and losses are recognised in surplus or deficit, except those arising from foreign currency borrowings used to hedge a net investment in a foreign operation which are recognised directly in other comprehensive income.

Non-monetary assets and liabilities that are measured in term of historical cost in a foreign currency are translated using the foreign exchange rates ruling at the transaction dates. Non-monetary assets and liabilities denominated in foreign currencies that are stated at fair value are translated using the foreign exchange rates ruling at the dates the fair value was determined.

# (g) Recognition of income

Revenue is recognised when it is probable that the economic benefits will flow to the Society and when the revenue can be measured reliably on the following bases:-

- (i) Membership fee income is recognised on accrual basis when it is due :
- (ii) Income from programmes and functions is recognised when the programmes and functions are completed;

- (iii) Interest income is recognised on a time apportionment basis on the principal outstanding and at the rate applicable; and
- (iv) Dividend income from investments is recognised when the owner's right to receive payment has been established.

# (h) Employee benefits

Salaries, annual bonuses, paid annual leave, contributions to mandatory provident fund retirement benefits scheme under the Hong Kong Mandatory Provident Fund Schemes Ordinance and the cost of non-monetary benefits are accrued in the year in which the associated services are rendered by employees. Where payment or settlement is deferred and the effect would be material, these amounts are stated at their present values.

# (i) Operating lease

Leases where substantially all the risks and rewards of ownership of assets remain with the lessor are accounted for as operating leases. Rentals payable under the operating leases are charged to surplus or deficit on the straight line basis over the lease terms.

#### (j) Provisions and contingencies

A provision is recognised when there is a present obligation, legal or constructive, as a result of a past event and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation. Provisions are reviewed regularly and adjusted to reflect the current best estimate. Where the effect of the time value of money is material, the amount of a provision is the present value of the expenditures expected to be required to settle the obligation.

A contingent liability is a possible obligation that arises from past events and whose existence will only be confirmed by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the Society. It can also be a present obligation arising from past events that is not recognised because it is not probable that outflow of economic resources will be required or the amount of obligation cannot be measured reliably.

A contingent liability is not recognised but is disclosed in the notes to the financial statements. When a change in the probability of an outflow occurs so that outflow is probable, they will then be recognised as a provision.

#### (k) Cash and cash equivalents

Cash and cash equivalents comprise cash and bank balances and demand deposits, and short term highly liquid investments which are readily convertible into known amounts of cash and which are subject to an insignificant risk of changes in value, and have a short maturity of generally within three months when acquired.

For the purpose of statement of cash flows, bank overdrafts that are repayable on demand and form an integral part of the Society's cash management are also included as a component of cash and cash equivalents.

# 5. MEMBERSHIP FEES

Membership fees represent the total membership fees income, including members' annual fee income, new members' joining fee income received and receivable and the previous years' uncollected fees recovered, less uncollected fees recognised during the year, as follows:-

|  | 2014<br><b>HK</b> \$                      | 2013<br><b>HK</b> \$                      |
|--|---|---|
| Members' annual fee income New members' joining fee income Uncollected fees recovered Less: Uncollected fees | 3,493,764<br>255,500<br>3,750<br>(34,000) | 3,367,080<br>265,500<br>1,000<br>(27,000) |
|  | 3,719,014                                 | 3,606,580                                 |
|  | ======                                    | ======                                    |

# 6. SURPLUS FROM CANDIDATE EDUCATION

Surplus from candidate education represents the sales of study materials and the income from the provision of information session received and receivable, less the cost of study materials sold and the programme expenses incurred during the year.

|  | 2014                | 2013                |
|--|---------------------|---------------------|
|  | HK\$                | HK\$                |
| Sales of study materials and programme income<br>Less : Cost of study materials and programme expenses | 161,598<br>(95,427) | 141,915<br>(97,136) |
|  | 66,171              | 44,779              |
|  | ======              | ======              |

# 7. SURPLUS FROM CONTINUING EDUCATION

Surplus from continuing education represents the programme income received and receivable from the provision of luncheon, seminar and workshop and the previous years' uncollected fees recovered, less the programme expenses and uncollected fees recognised during the year.

|                            | 2014      | 2013      |
|----------------------------|-----------|-----------|
|                            | HK\$      | HK\$      |
|                            |           |           |
| Programme income           | 663,107   | 624,270   |
| Uncollected fees recovered | -         | 160       |
| Less : Programme expenses  | (423,175) | (414,431) |
| Uncollected fees           | (300)     | (600)     |
|                            |           |           |
|                            | 239,632   | 209,399   |
|                            | ======    | ======    |

# 8. OTHER REVENUE

| 0.  | OTHER REVENUE   | 2014<br><b>HK\$</b>   | 2013<br><b>HK\$</b>  |
|-----|---|---|--|
|     | Investment income, net (note 9) Interest income (note 10) Sundry income CFA Institute Society Operational Support Funding CFA Institute other funding for rebranding Job posting income | 332,498<br>4,867<br>29<br>968,830<br>-<br>27,200<br><br>1,333,424 | 134,170<br>15,014<br>121<br>923,231<br>39,000<br>26,400<br><br>1,137,936 |
|     |   | ======  | ======   |
| 9.  | INVESTMENT INCOME   | 2014<br><b>HK\$</b>   | 2013<br><b>HK\$</b>  |
|     | Interest received from listed debt securities Interest received from unlisted debt securities Dividend received from listed equity securities   | 224,348<br>43,290<br>111,325                                      | 200,138<br>43,290<br>73,617  |
|     | Fair value changes on financial assets at fair value through profit or loss   | (46,465)  | (182,875)  |
|     |   | 332,498<br>=====  | 134,170<br>=====   |
| 10. | INTEREST INCOME   | 2014<br><b>HK\$</b>   | 2013<br><b>HK\$</b>  |
|     | Bank interest income<br>Interest received from fixed deposits   | 150<br>4,717  | 194<br>14,820  |
|     |   | 4,867<br>=====  | 15,014<br>=====  |
| 11. | ADMINISTRATIVE EXPENSES   | 0014  | 0010   |
|     |   | 2014<br><b>HK\$</b>   | 2013<br><b>HK\$</b>  |
|     | Depreciation Electricity Personnel costs (note 12) Rent, rates and building management fee Telephone and internet   | 45,270<br>15,152<br>2,699,034<br>1,423,120<br>64,155              | 58,365<br>16,093<br>2,407,481<br>1,170,109<br>65,123                     |
|     |   | 4,246,731<br>======   | 3,717,171<br>======  |

# 12. PERSONNEL COSTS

|  | 2014<br><b>HK\$</b>           | 2013<br><b>HK\$</b>          |
|--|-------------------------------|------------------------------|
| Salaries Mandatory provident fund contributions Staff welfare and allowances | 2,602,260<br>81,721<br>15,053 | 2,325,240<br>72,577<br>9,664 |
|  | 2,699,034<br>=====            | 2,407,481<br>======          |

# 13. OTHER OPERATING EXPENSES

|  | 2014<br><b>HK\$</b>   | 2013<br><b>HK\$</b>   |
|--|---|---|
| Advertising and promotion for public awareness Audit fee Bank charges Business registration fee Deficit from social functions (note 14) Deficit from investment research challenge (note 15) Exchange loss Insurance Professional fees Local traveling Meeting expenses Commission for online receipt Overseas traveling Office cleaning Postages, printing and stationery Repairs and maintenance Special publication for 20th anniversary Stamp duties Sundry expenses Tax return filing fee Website upgrade | 183,565 23,000 11,038 750 50,292 48,602 31,171 16,744 34,240 635 29,690 34,377 76,555 20,405 145,518 20,040 6,936 500 734,058 | HK\$  147,722 25,000 11,703 1,350 81,535 47,543 34,853 22,230 39,005 366 40,404 33,234 24,242 20,860 82,180 19,950 166,054 3,164 3,091 2,300 15,000 |
|  | ======  | ======  |

# 14. **DEFICIT FROM SOCIAL FUNCTIONS**

Deficit from social functions represents the income received and receivable from the provision of functions, less the function expenses incurred during the year.

|  | 2014<br><b>HK\$</b>           | 2013<br><b>HK\$</b>           |
|--|-------------------------------|-------------------------------|
| Function income Less: Function expenses Uncollected fees | 278,200<br>(327,942)<br>(550) | 239,770<br>(320,325)<br>(980) |
|  | (50,292)                      | (81,535)<br>======            |

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#### 15. DEFICIT FROM INVESTMENT RESEARCH CHALLENGE

Deficit from investment research challenge represents the income received and receivable from the competition, less the competition expenses incurred during the year.

|   | 2014<br><b>HK\$</b> | 2013<br><b>HK</b> \$ |
|---|---------------------|----------------------|
| Competition income<br>Less : Competition expenses | 77,900<br>(126,502) | 72,900<br>(120,443)  |
|   | (48,602)            | (47,543)             |
|   | ======              | ======               |

#### 16. DIRECTORS' REMUNERATION

No directors' remuneration required to be disclosed pursuant to Section 161 of the Hong Kong Companies Ordinance was incurred for the current year.

#### 17. INCOME TAX

Profits tax has not been provided for in the financial statements as the directors consider that the Society is deemed not to carry on a business and the Society's surplus for the year is not assessable to Hong Kong profits tax under Section 24(1) and 24(2) of the Inland Revenue Ordinance. In view of such, no temporary timing differences existed at the end of reporting period and therefore deferred tax has also not been provided for in the financial statements.

#### 18. HELD-TO-MATURITY FINANCIAL ASSETS

|   | 2014<br>HK\$     | 2013<br>HK\$     |
|---|------------------|------------------|
| Unlisted debt securities, at amortised cost | 780,000<br>===== | 780,000<br>===== |
| Market value                                | 855,567<br>===== | 796,179<br>===== |

# 19. AVAILABLE-FOR-SALE FINANCIAL ASSETS

|  | 2014<br><b>HK\$</b> | 2013<br><b>HK\$</b> |
|--|---------------------|---------------------|
| Equity securities listed in Hong Kong, at fair value | 3,621,875           | 3,255,875           |
|  | ======              | ======              |

# 20. FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS

|  | 2014<br><b>HK\$</b> | 2013<br><b>HK\$</b> |
|--|---------------------|---------------------|
| Debt securities listed in Hong Kong, at fair value | 5,262,060           | 4,814,125<br>=====  |

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# 21. PROPERTY, PLANT AND EQUIPMENT

|  | Leasehold improvements <b>HK</b> \$ | Furniture and equipment <b>HK\$</b> | Total<br><b>HK\$</b> |
|--|-------------------------------------|-------------------------------------|----------------------|
| Cost :-<br>At 1 July 2012<br>Additions                               | 294,831                             | 183,783<br>43,565                   | 478,614<br>43,565    |
| At 30 June 2013<br>Additions   | 294,831                             | 227,348<br>24,575                   | 522,179<br>24,575    |
| At 30 June 2014  | 294,831                             | 251,923                             | 546,754              |
| Accumulated depreciation :-<br>At 1 July 2012<br>Charge for the year | 289,864<br>4,967                    | 122,350<br>53,398                   | 412,214<br>58,365    |
| At 30 June 2013<br>Charge for the year                               | 294,831                             | 175,748<br>45,270                   | 470,579<br>45,270    |
| At 30 June 2014  | 294,831                             | 221,018                             | 515,849              |
| Net book value :-<br>At 30 June 2014                                 | -<br>                               | 30,905                              | 30,905               |
| At 30 June 2013  | -                                   | 51,600<br>=====                     | 51,600               |

# 22. LEASE COMMITMENTS

At 30 June 2014, the total future minimum lease payments under a non-cancellable operating lease of property is payable as follows:-

|   | 2014<br><b>HK</b> \$ | 2013<br><b>HK\$</b> |
|---|----------------------|---------------------|
| Not later than one year                           | 1,325,190            | 1,210,230           |
| Later than one year but not later than five years | 689,760              | 2,011,800           |
|   | 2,014,950            | 3,222,030           |
|   | ======               | ======              |
|   |                      |                     |

#### 23. FINANCIAL RISK MANAGEMENT

The Society has classified its financial assets in the following categories :-

|  | 2014<br><b>HK\$</b>   | 2013<br><b>HK\$</b>               |
|--|---|-----------------------------------|
| Held-to-maturity financial assets  | 780,000   |                                   |
| Available-for-sale financial assets  | 3,621,875   | 3,255,875                         |
| Financial assets at fair value through profit or loss  | 5,262,060   | 4,814,125                         |
| Loans and receivables :- Accounts and other receivables Deposits and prepayments Fixed deposits Cash and bank balances | 217,427<br>495,166<br>1,500,731<br>2,493,358<br><br>4,706,682 | 463,296<br>1,978,945<br>2,390,312 |
|  | 14,370,617  | 13,806,240                        |

The Society has classified its financial liabilities in the following categories :-

|  | 2014<br><b>HK\$</b> | 2013<br><b>HK\$</b> |
|--|---------------------|---------------------|
| Financial liabilities at amortised cost :-<br>Accounts payable and accruals<br>Receipts in advance | 167,422<br>694,200  | 320,704<br>740,688  |
|  | 861,622             | 1,061,392           |
|  | ======              | ======              |

Except for available-for-sale financial assets and financial assets at fair value through profit or loss stated at fair value, all other financial instruments are carried at amounts not materially different from their fair values as at 30 June 2014 and 30 June 2013. The fair value of available-for-sale financial assets and financial assets at fair value through profit or loss are set out in notes 19 and 20 respectively.

The Society is exposed to credit risk, liquidity risk and market risk arising in the normal course of its business and financial instruments. The Society's risk management objectives and policies mainly focus on minimising the potential adverse effects of these risks on its financial performance and position.

#### (a) Credit risk

The Society is exposed to credit risk on financial assets, mainly attributable to loans and receivables and cash and cash equivalents.

The Society's maximum exposure to credit risk in the event of the counterparties failure to perform their obligations as at 30 June 2014 and 30 June 2013 in relation to each class of recognised financial assets is the carrying amount of those assets as stated in the statement of financial position.

An analysis of the age of accounts and other receivables that are past due as at the reporting date but not impaired :-

|   | 2014<br><b>HK</b> \$                  | 2013<br><b>HK</b> \$                |
|---|---------------------------------------|-------------------------------------|
| Past due up to - 30 days - 31 to 60 days - 61 to 120 days - Over 120 days | 121,372<br>34,700<br>11,000<br>50,355 | 56,602<br>16,780<br>7,000<br>43,305 |
|   | 217,427<br>======                     | 123,687<br>======                   |

The Society's cash and cash equivalents are mainly deposited in the financial institutions with high credit-ratings assigned by international credit-rating agencies.

# (b) Liquidity risk

The Society is exposed to liquidity risk on financial liabilities. It manages its funds conservatively by maintaining a comfortable level of cash and cash equivalents in order to meet continuous operational need.

| Summary | quantitative | data |
|---------|--------------|------|
|         |              |      |

|                               | Not later than 1 month HK\$ | Later than 1 month but not later than 3 months  HK\$ | Later than 3 months but not later than 1 year HK\$ | Later than 1 year but not later than 5 years HK\$ | Carrying amounts HK\$ |
|-------------------------------|-----------------------------|--|--|---|-----------------------|
| 2014                          |                             |  |  |   |                       |
| Accounts payable and accruals | 50,103                      | -  | 1,318  | 116,001   | 167,422               |
| Receipts in advance           | 694,200                     | -  | -  | -   | 694,200               |
|                               | 744,303                     |  | 1,318  | 116,001   | 861,622               |
|                               | =====                       | =====  | =====  | =====   | =====                 |
| 2013                          |                             |  |  |   |                       |
| Accounts payable and accruals | 108,889                     | 8,900  | 9,000  | 193,915   | 320,704               |
| Receipts in advance           | 740,688                     | -  | -  | -   | 740,688               |
|                               | 849,577                     | 8,900  | 9,000  | 193,915   | 1,061,392             |
|                               | ======                      | =====  | =====  | ======  | ======                |

# (c) Market risk

#### (i) Currency risk

The Society receives membership fees in United States dollars ("US dollars") that expose it to foreign currency risk. Since Hong Kong dollars ("HK dollars") are pegged to US dollars, there is no significant exposure expected on US dollars transactions and balances.

#### Summary quantitative data

| Balances denominated in US dollars   | HK\$                        |
|--|-----------------------------|
| 2014 Held-to-maturity financial assets Accounts receivables Cash and bank balances | 780,000<br>6,864<br>319,949 |
|  | 1,106,813                   |
| 2013 Held-to-maturity financial assets Accounts receivables Cash and bank balances | 780,000<br>4,992<br>3,911   |
|  | 788,903<br>=====            |

# Sensitivity analysis

No sensitivity analysis for the Society's exposure to currency risk arising from financial assets denominated in US dollars is prepared since a change in value of the HK dollars against the US dollars is insignificant.

#### (ii) Interest rate risk

The Society's exposure on fair value interest rate risk mainly arises from its deposits with banks, held-to-maturity financial assets, available-for-sale financial assets and financial assets at fair value through profit or loss.

The Society mainly holds fixed deposits with bank with maturity within 3 months and the exposure is considered not significant. It also invests surplus funds in fixed income securities and such investments are not considered to expose to interest rate risk under the held-to-maturity category.

#### Summary quantitative data

|  | 2014<br><b>HK</b> \$ | 2013<br><b>HK</b> \$ |
|--|----------------------|----------------------|
| Floating-rate financial assets         |                      |                      |
| Available-for-sale financial assets    | 3,621,875            | 3,255,875            |
| Financial assets at fair value through |                      |                      |
| profit or loss                         | 5,262,060            | 4,814,125            |
| Fixed deposits                         | 1,500,731            | 1,978,945            |
| Cash at banks                          | 2,488,358            | 2,385,312            |
|  | 12,873,024           | 12,434,257           |
| Fixed-rate financial assets            |                      |                      |
| Held-to-maturity financial assets      | 780,000              | 780,000              |
|  | 13,653,024           | 13,214,257           |
|  | =======              | =======              |
|  |                      |                      |

#### Sensitivity analysis

At 30 June 2014, it is estimated that a general increase/decrease of 100 basis points in interest rates, with other variables held constant, would increase/decrease the Society's surplus for the year and accumulated surplus by HK\$136,530 (2013 : HK\$132,142).

The sensitivity analysis has been prepared with the assumption that the changes in interest rates had occurred at the end of the reporting period and had been applied to the exposure to interest rate risk for the relevant financial instruments in existence at that date. The changes in interest rate represent management's assessment of a reasonably possible change in interest rates at that date over the period until the end of the next annual reporting period.

The analysis was prepared on the same basis for 2013.

# (iii) Equity price risk

The investments in equity securities are classified as available-for-sale financial assets which expose the Society to equity price risk. As the Society's policy is only to invest on such investment by its surplus funds for long term purposes, the exposure to short term equity price movement may not have significant impact on the Society's financial position unless the underlying equity investment goes bankruptcy.

|  | 2014<br><b>HK\$</b> | 2013<br><b>HK\$</b> |
|--|---------------------|---------------------|
| Available-for-sale financial assets, at fair value - equity securities listed in Hong Kong | 3,621,875           | 3,255,875           |

# Sensitivity analysis

At 30 June 2014, if the equity price increase/decrease of 10%, with other variables held constant, the Society's surplus for the year and members' general funds would have been increased/decreased by HK\$362,188 (2013 : HK\$325,588).

The sensitivity analysis has been prepared with the assumption that the change in equity price had occurred at the end of the reporting period and had been applied to the exposure to equity price risk for the relevant financial instruments in existence at that date. The changes in equity price illustrate the percentage change of the equity price from their fair value at the end of the reporting period.

The analysis was prepared on the same basis for 2013.

#### 24. FAIR VALUE HIERARCHY OF FINANCIAL INSTRUMENTS

The following table presents the carrying value of the financial instruments measured at fair value at the end of reporting period across the three levels of the fair value hierarchy defined in HKFRS 7 "Financial Instruments: Disclosures", with the fair value of each financial instrument categorised in its entirety based on the lowest level of input that is significant to that fair value measurement. The levels are defined as follows:-

- Level 1 (highest level): fair values measured using quoted prices (unadjusted) in active markets for identical financial instruments;
- Level 2: fair values measured using quoted prices in active markets for similar financial instruments, or using valuation techniques in which all significant inputs are directly or indirectly based on observable market data; and
- Level 3 (lowest level): fair values measured using valuation techniques in which any significant input is not based on observable market data.

|   | Level 1 <b>HK\$</b> | Level 2<br>HK\$ | Level 3<br>HK\$ | Total<br><b>HK\$</b> |
|---|---------------------|-----------------|-----------------|----------------------|
| 2014  |                     |                 |                 |                      |
| Available-for-sale financial assets Financial assets at fair value through profit or loss | 3,621,875           | -               | -               | 3,621,875            |
|   | 5,262,060           | -               | -               | 5,262,060            |
|   | 8,883,935<br>====== |                 |                 | 8,883,935<br>=====   |
| 2013  |                     |                 |                 |                      |
| Available-for-sale financial assets Financial assets at fair value through                | 3,255,875           | -               | -               | 3,255,875            |
| profit or loss  | 4,814,125           | -               | -               | 4,814,125            |
|   | 8,070,000           |                 |                 | 8,070,000            |
|   | ======              | ======          | ======          | ======               |

During the year, there were no transfers between instruments in Level 1 and Level 2.

#### 25. CAPITAL MANAGEMENT

The capital structure of the Society consists of debt, cash and cash equivalents and members' general funds. The Society has no written capital risk management policies and guidelines and the Society manages its capital mainly to ensure the Society will be able to continue as a going concern through the optimisation of the debt and members' general fund balances. No changes were made in the overall strategy during the year ended 30 June 2013 and 30 June 2014. The members of the board of directors of the Society regularly review and manage its capital to ensure adequacy for both operational and capital need.

# 26. HONG KONG FINANCIAL REPORTING STANDARDS ISSUED BUT NOT YET EFFECTIVE FOR THE YEAR

The following new and revised HKFRSs, potentially relevant to the Society's financial statements, have been issued, but are not yet effective and have not been early adopted by the Society.

|                                   |  | Effective for<br>accounting period<br>beginning on or after                           |
|-----------------------------------|--|---|
| Amendments to HKFRSs              | Annual improvements to HKFRSs 2010 to 2012 cycle                     | 1 July 2014, with limited exceptions  |
| Amendments to HKFRSs              | Annual improvements to HKFRSs 2011 to 2013 cycle                     | 1 July 2014   |
| HKFRS 7 and HKFRS 9<br>Amendments | Mandatory effective date of HKFRS 9 and transition disclosures       | Effective date will be determined when the outstanding phases of HKFRS 9 are finished |
| HKFRS 9                           | Financial instruments  | Effective date will be determined when the outstanding phases of HKFRS 9 are finished |
| HKAS 16 and HKAS 38<br>Amendments | Clarification of acceptable methods of depreciation and amortisation | 1 January 2016  |
| HKAS 32 Amendments                | Offsetting financial assets and financial liabilities                | 1 January 2014  |
| HKAS 36 Amendments                | Recoverable amount disclosures for non-financial assets              | 1 January 2014  |
| HKAS 39 Amendments                | Novation of derivatives and continuation of hedge accounting         | 1 January 2014  |
| HKAS 19 Amendments                | Defined benefit plans : Employee contributions                       | 1 July 2014   |

The Society has already commenced an assessment of the impact of these new HKFRSs but is not yet in a position to state whether these new HKFRSs would have a material impact on its results of operations and financial position.

# 27. APPROVAL OF FINANCIAL STATEMENTS

The financial statements were approved and authorised for issue by the Board of Directors on 3 November 2014.



